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ACCESSWIRE

Dr. Charlotte de Brabandt to Speak at the ProcureCon Indirect East 2022 in Orlando, FL

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Charlotte de Brabandt

September 19, 2022 · 4 min read

ORLANDO, FL / ACCESSWIRE / September 19, 2022 / Dr. Charlotte de Brabandt, keynote speaker, host, and author will speak at the ProcureCon Indirect East 2022 which is going to be held between September 12 and 14, 2022 in Orlando FL. Important topics such as threats that the supply management eco-system is currently facing, impact on businesses, best practices to secure supply chain and many more will be covered in the webinar. Dr. Charlotte has recently taken the position of Senior Manager at Amazon Business leading procurement strategies transformations using the latest technology. She has created an outreach strategy for 200000 customers and 22,500 C-Level executives on ways to digitize the procurement systems.

Prior to Amazon, [Dr. Charlotte](#) has worked as the Content Creation Manager Procurement Citizenship COE: Global Communication Lead for Johnson & Johnson. Dr. Charlotte de Brabandt is also a keynote speaker and a member of ISM - Institute for Supply Management Thought Leadership Council. Dr. de Brabandt speaks six languages and considers herself a true cosmopolitan. Regarded as an inspiring TEDx speaker, she was the host and a part of the organizing committee of the biggest TEDx to date in Switzerland themed Professions of the Future in 2017. Since then, she has spoken, on an average, at 80 conferences a year.

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Charlotte de Brabandt , Monday, September 19, 2022, Press release picture

Dr. de Brabandt has also released her latest book "Negotiation in Times of Crises" which is now available on Amazon. She has had some amazing achievements spanning her career starting with the international procurement management program she created during her stint in Volkswagen Group. In 2015, she built a procurement department for Porsche Design developing an ERP system, establishing a new supplier portfolio, defining and implementing 11 supply chain processes. Dr. de Brabandt believes that this is the digital age for procurement and it is the right time to embrace technology and grab the opportunities to grow within procurement.

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About the book:

https://www.amazon.com/dp/B09TMXDX8B/ref=tsm_1_fb_lk

Negotiation skills are one of the most important aspects that determine how we move forward in life. Every day we continue negotiating from the moment we wake up - whether we should get up, or continue sleeping. It's very crucial, especially for the corporations. Negotiation holds the key to getting ahead in the workplace, resolving conflicts, and creating value in contracts. In most commercial deals,

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are important in both informal day-to-day interactions and formal transactions such as negotiating conditions of sale, lease, service delivery, and other legal contracts. Good negotiations contribute significantly to business success, as they help you build better relationships, deliver long-lasting good-quality solutions as well as help you avoid future problems and conflicts.

One should strive hard to negotiate considering the needs, interests, and expectations of all. A successful negotiation is where you can make concessions that mean little to you while giving something to the other party that means a lot to them. Whether you're a small business owner, an employee, or an independent contractor crafting an agreement that satisfies both parties can be tricky. This is why having the appropriate knowledge of business negotiation strategies is very important.

It is not only the corporates where negotiation is important but also in our daily life. Negotiation is compulsory within our family to maintain peace at home. We all need to compromise with each other to some extent to avoid disagreements at home. Life is short and we all want to enjoy every moment of it. Therefore, everybody should learn the necessary skills for effective negotiation to lead a happy and peaceful life.

A good negotiation leaves all parties satisfied and ready to do business with each other again. We all must try our level best to adopt negotiation skills to avoid misunderstandings and lead a peaceful and stress-free life both personally and formally.

About Dr. Charlotte de Brabandt

Dr. Charlotte de Brabandt is a Digital & Technology keynote speaker and host, author, negotiation expert, TEDX speaker, key member of (ISM®) Thought Leadership Council, ISM 30 under 30 Megawatt Winner and an entrepreneur. Dr.

Charlotte de Brabandt comes with a wealth of experience from several industries which includes automotive, timepieces, technology, medical devices and consumer goods spanning across three continents.

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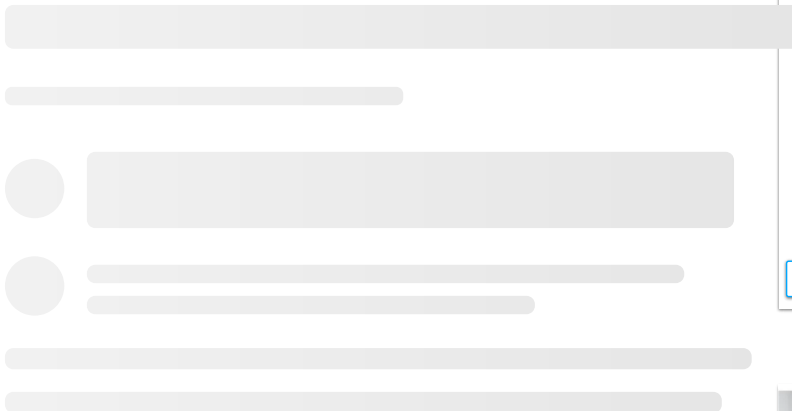
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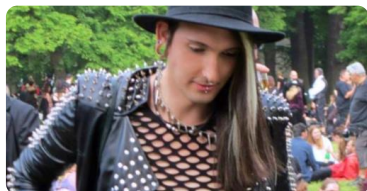
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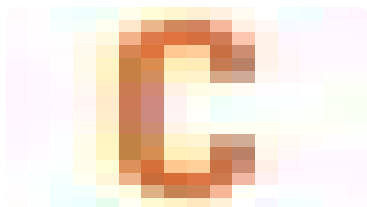
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Felon accused of beating children given suspended sentence

Nov. 4—A Hungry Horse man who has spent more than a year in the county jail after allegedly beating his children received a suspended five-year sentence on Thursday. Nicholas James Moskaloff, 43, pleaded guilty to a single count of assault on a minor in Flathead County District Court in September....

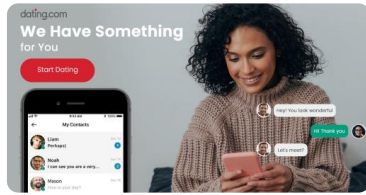
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Daily Inter Lake, Kalispell, Mont.

Bravettes, Wolfpack spikers fall at divisional

Nov. 4—MISSOULA — Both Kalispell programs fell in the first round of the Western AA Divisional volleyball tournament Thursday, but Friday's a new day. Both Glacier and Flathead remain two victories away from a state tournament berth, after the Wolfpack fell to Missoula Hellgate in three sets and the...

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AA playoffs: Glacier prepares for unbeaten Bozeman

Nov. 4—Friday's football game between the host Bozeman Hawks and Glacier Wolfpack picks up a rivalry that went on hiatus more than four years ago. "There were a number of years where we matched up with Bozeman over and over," Glacier coach Grady Bennett said this week. "Seemed like twice a yea..."

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Daily Inter Lake, Kalispell, Mont.

Woman arrested for burglary claimed to own the home

Nov. 4—A woman arrested for breaking into a Columbia Falls home late last month adamantly maintained she was the owner even while getting booked into the Flathead County Detention Center, prosecutors say. Ashley Katherine Coil, 37, faces a felony burglary charge in Flathead County District...

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